

Treasurer Report for Annual Meeting – March 13, 2017

The end of 2016 marks the fifth year in a row that we finished the year in the black. Net Income for 2016 was \$36,652. This would not have been possible without those who have donated to ICHS and to the staff and volunteers who have found ways to reduce our costs! It is greatly appreciated. Here are the numbers:

Income	2016	2015	Diff	%	Expense	2016	2015	Diff	%
In-Kind	6,175	12,710	(6,535)	-51%	Fundraising	11,996	10,643	1,353	13%
Donations	189,303	216,159	(26,856)	-12%	Building Costs	50,328	65,552	(15,224)	-23%
Events/Sales	54,540	28,269	26,271	93%	Community Programs	990	1,067	(77)	-7%
Grants	1,220	3,244	(2,024)	-62%	Shelter Operations	22,282	25,587	(3,305)	-13%
Muni/County/HO	51,370	39,393	11,977	30%	Kennel-Cat	20,311	21,078	(767)	-4%
Shelter Income	35,511	30,163	5,348	18%	Kennel-Dog	8,510	7,694	816	11%
Interest	14	5	9	177%	Payroll	187,065	167,554	19,511	12%
Total	338,133	329,942	8,191	2%	Total	301,482	299,175	2,307	1%
					Net Income	36,652	30,768	5,884	19%

Income was up \$8,191 or 2%, here are the details:

- Gifts "In-Kind" are down due to less donations for specific building improvements that we had seen in 2015.
- Donations are down \$26,856 or 12%, driven by less memorial giving, down \$10,533. We had two mailings (vs. 3 in 2015) and had issues with the Christmas mailing. Grants were down \$2,014 since we did not have as much in Focus in Energy grants as compared to 2015. Funds raised by events is up, even though there were less of them, due to the GB Packer event (\$32,760). Thanks to all that have donated in 2016!
- Municipality Income was up \$11,977 driven by the Humane Officer role being funded for the full year (up \$17,906). Income from stray contracts down \$7,380 mainly due to the timing of payments.
- Shelter Income was up by \$5,348 driven by surrenders (up \$4,398), particularly one large farm situation. Adoption (up \$541) and Reclaim (up \$409) fees also up. Store purchases down \$639.

Expenses were up \$2,307 or 1% here are the details:

- Fundraising Costs were up \$1,353 or 13% due to the GB Packer event (\$6,882) but less was spent on mail appeals (down \$505).
- Building Expense down \$15,224 due to less building improvements verses 2015.
- Shelter Expenses down \$3,305 driven by less spending on computers and printers as compared to 2015. Also, less spent on printer ink due to the move to printed Thank You cards and less spent on certifying Humane Officers. There was more spent on Workers Compensation insurance, since payroll is raising.
- Payroll Expense is up 12% or \$19,511 as compared to 2015. We are at full staff and raises were given out in 2016.
- Cat Care is down \$767 (-4%), due to less cat care days, down 24%. Thanks to help from Angel's Wish the number of cats we have has been down.
- Dog Care is up \$816 (+11%), due to more dog care days, up 6%. More detail is in the following table:

Care Days	Jan-Dec 2016	Jan-Dec 2015	Change	%	2016 Intake	2015 Intake	Change	Count (LOS) 12/31/2016	Count (LOS) 12/31/2015	Change
Adult Cat	14,263	16,915	-2,653	-16%	155	153	+2	75 (125)	96 (141)	-21 (-16)
Kitten(<6mo)	6,615	10,457	-3,842	-37%	120	136	-16			
Dog	3,720	3,523	+197	+6%	131	138	-7	5 (164)	9 (120)	-4 (+44)
Horse	110	0	+110		2	0	2	0	0	0
Total	24,707	30,895	-6,188	-20%	408	427	-19	80 (128)	105 (139)	-25 (-11)

Overall Care Days down 6,188 Days (-20%), Intakes down 19(-4%), Inventory down 25(-24%), Length of Stay down 8%.

In 2016, the **Balance Sheet continued to gain strength**. We have \$27,600 more in the bank; our building improvements and the sale of the van are reflected in the fixed assets up \$3,569; long term liabilities are down by \$11,924 as we continue to pay down our mortgage and Iowa County loan and Temporarily Restricted Funds grew by \$9,735 driven by the Building fund as we work to raise dollars for the roof repairs.

Submitted by Lisa Cvengros

Iowa County Humane Society Balance Sheet	Dec 31, 16	Dec 31, 15	\$ Change	% Change	Feb 28, 17
ASSETS					
Current Assets					
Checking/Savings					
BMO Harris Ckg-Payroll	2,837.30	5,655.07	-2,817.77	-49.83%	3,351.67
Farmer's Checking-General	57,091.18	49,856.41	7,234.77	14.51%	42,972.99
Farmer's Checking-Shelter	288.24	450.06	-161.82	-35.96%	201.49
Farmer's Savings Account	21,259.81	5,037.37	16,222.44	322.04%	31,259.81
PayPal Account	16,234.14	9,193.02	7,041.12	76.59%	5,420.50
Petty Cash	105.00	23.25	81.75	351.61%	105.00
Total Checking/Savings	97,815.67	70,215.18	27,600.49	39.31%	83,311.46
Accounts Receivable					
Accounts Receivable	0.00	-425.00	425.00	100.0%	0.00
Total Accounts Receivable	0.00	-425.00	425.00	100.0%	0.00
Total Current Assets	97,815.67	69,790.18	28,025.49	40.16%	83,311.46
Fixed Assets					
Computer/Electronics	6,867.09	6,867.09	0.00	0.0%	6,867.09
Grounds/Maintenance	7,191.00	7,191.00	0.00	0.0%	7,191.00
Humane Office Equipment	1,000.00	1,000.00	0.00	0.0%	1,000.00
Kennel	109,208.43	107,537.59	1,670.84	1.55%	109,208.43
Land - Operating	0.00	0.00	0.00	0.0%	25,808.69
Leasehold Improvements	37,336.09	30,352.09	6,984.00	23.01%	37,336.09
Medical Equipment	8,875.00	8,875.00	0.00	0.0%	8,875.00
Office	1,762.95	1,762.95	0.00	0.0%	1,762.95
Shelter Purchase	400,000.00	400,000.00	0.00	0.0%	400,000.00
Vehicles	0.00	5,086.00	-5,086.00	-100.0%	0.00
Total Fixed Assets	572,240.56	568,671.72	3,568.84	0.63%	598,049.25
TOTAL ASSETS	670,056.23	638,461.90	31,594.33	4.95%	681,360.71
LIABILITIES & EQUITY					
Liabilities					
Current Liabilities					
Other Current Liabilities					
Payroll Liabilites	6,598.13	3,300.55	3,297.58	99.91%	5,732.01
Total Other Current Liabilities	6,598.13	3,300.55	3,297.58	99.91%	5,732.01
Total Current Liabilities	6,598.13	3,300.55	3,297.58	99.91%	5,732.01
Long Term Liabilities					
Iowa Co. Revolving Loan Fund	32,295.21	34,577.92	-2,282.71	-6.6%	31,903.56
Land Contract	0.00	0.00	0.00	0.0%	20,000.00
Mortgage	358,168.94	367,809.99	-9,641.05	-2.62%	356,570.79
Total Long Term Liabilities	390,464.15	402,387.91	-11,923.76	-2.96%	408,474.35
Total Liabilities	397,062.28	405,688.46	-8,626.18	-2.13%	414,206.36
Equity					
Opening Bal Equity	60,165.37	60,165.37	0.00	0.0%	60,165.37
Retained Earnings	144,198.04	119,596.93	24,601.11	20.57%	181,167.00
Temporarily Restricted Funds					
Advertising	3,485.83	1,184.50	2,301.33	194.29%	3,798.47
Animal Welfare & Enrichment	3,112.29	1,396.29	1,716.00	122.9%	2,982.36
Building Funds	15,409.72	10,163.72	5,246.00	51.62%	14,909.72
Low Cost Spay/Neuter	8,214.62	9,204.62	-990.00	-10.76%	8,214.62
Medical Bills	1,222.81	294.39	928.42	315.37%	1,222.81
Protective Custody Contingency	533.60	0.00	533.60	100.0%	533.60
Total Temporarily Restricted Funds	31,978.87	22,243.52	9,735.35	43.77%	31,661.58
Net Income	36,651.67	30,767.62	5,884.05	19.12%	-5,839.60
Total Equity	272,993.95	232,773.44	40,220.51	17.28%	267,154.35
TOTAL LIABILITIES & EQUITY	670,056.23	638,461.90	31,594.33	4.95%	681,360.71

Iowa County Humane Society Profit and Loss	Jan - Dec 16	Jan - Dec 15	\$ Change	% Change	Jan - Feb 17	Jan - Feb 16	\$ Change
Ordinary Income/Expense							
Income							
Direct Public Support							
Gifts in Kind - Goods	6,174.88	12,709.60	-6,534.72	-51.42%	2,071.55	2,639.34	-567.79
Total Direct Public Support	6,174.88	12,709.60	-6,534.72	-51.42%	2,071.55	2,639.34	-567.79
DONATIONS							
Direct Mailing	0.00	13,890.00	-13,890.00	-100.0%	0.00	0.00	0.00
Donation Jar	610.94	1,014.80	-403.86	-39.8%	39.00	39.75	-0.75
Donations	107,182.00	136,522.65	-29,340.65	-21.49%	10,686.47	17,031.30	-6,344.83
Donations-Amazon Smile	563.73	266.85	296.88	111.25%	222.60	137.99	84.61
Donations/Vanco Svcs	3,989.69	5,134.87	-1,145.18	-22.3%	420.00	1,325.00	-905.00
Grants	1,220.00	3,243.74	-2,023.74	-62.39%	0.00	0.00	0.00
Holiday Card	40,799.00	14,744.00	26,055.00	176.72%	10,051.00	8,764.00	1,287.00
Matching Gift Funds	2,625.00	1,500.00	1,125.00	75.0%	0.00	1,425.00	-1,425.00
Memorial Funds	11,813.00	22,346.00	-10,533.00	-47.14%	1,375.00	585.00	790.00
Sponsors	475.00	350.00	125.00	35.71%	50.00	25.00	25.00
Summer Mailing	21,195.00	19,434.00	1,761.00	9.06%	0.00	0.00	0.00
Total DONATIONS	190,473.36	218,446.91	-27,973.55	-12.81%	22,844.07	29,333.04	-6,488.97
FUNDRAISING INCOME							
Bake sale	0.00	2,333.69	-2,333.69	-100.0%	1,135.00	0.00	1,135.00
Bucky Book Sale	420.00	1,045.00	-625.00	-59.81%	0.00	0.00	0.00
Canine Good Citizen	840.00	840.00	0.00	0.0%	0.00	0.00	0.00
Chili Fundraiser	0.00	1,973.00	-1,973.00	-100.0%	0.00	0.00	0.00
Culver's % Day	0.00	0.00	0.00	0.0%	213.03	0.00	213.03
DairyLand Dare	525.00	450.00	75.00	16.67%	0.00	0.00	0.00
Dog Fair	0.00	179.85	-179.85	-100.0%	0.00	0.00	0.00
Fundraising Events	0.00	57.00	-57.00	-100.0%	0.00	0.00	0.00
Garage Sale	1,584.00	0.00	1,584.00	100.0%	0.00	0.00	0.00
Lands End food booth	1,860.25	2,637.44	-777.19	-29.47%	0.00	0.00	0.00
MDA Ride	0.00	228.83	-228.83	-100.0%	0.00	0.00	0.00
Mounds Dog Fest	90.00	0.00	90.00	100.0%	0.00	0.00	0.00
Nov Match	0.00	4,000.00	-4,000.00	-100.0%	0.00	0.00	0.00
Packer Event	32,759.51	0.00	32,759.51	100.0%	0.00	0.00	0.00
Paint Nite	2,620.00	3,081.00	-461.00	-14.96%	0.00	1,645.00	-1,645.00
Pennies for Paws	1,608.00	0.00	1,608.00	100.0%	500.00	0.00	500.00
Photo Sale	0.00	570.00	-570.00	-100.0%	0.00	0.00	0.00
Plant Sale	2,460.00	2,755.00	-295.00	-10.71%	0.00	0.00	0.00
Quaker Steak & Lube	0.00	212.50	-212.50	-100.0%	0.00	0.00	0.00
Roof Fund	6,010.00	0.00	6,010.00	100.0%	0.00	0.00	0.00
RR1 Popcorn	0.00	1,277.50	-1,277.50	-100.0%	0.00	0.00	0.00
Scottish Doubles Bowling	2,925.00	5,153.75	-2,228.75	-43.25%	0.00	0.00	0.00
Stay At Home	0.00	200.00	-200.00	-100.0%	0.00	0.00	0.00
Woof Walk	3.00	0.00	3.00	100.0%	0.00	0.00	0.00
Total FUNDRAISING INCOME	53,704.76	26,994.56	26,710.20	98.95%	1,848.03	1,645.00	203.03
GENERAL/SHELTER INCOME							
Adoption Fees	24,381.00	23,840.00	541.00	2.27%	3,642.00	3,756.00	-114.00
County Humane Officer	25,000.00	7,094.00	17,906.00	252.41%	0.00	5,000.00	-5,000.00
Dog License	10,775.05	9,323.92	1,451.13	15.56%	0.00	10,775.05	-10,775.05
Gov Contracts 2014	0.00	4,375.00	-4,375.00	-100.0%	0.00	850.00	-850.00
Gov Contracts 2015	850.00	17,600.00	-16,750.00	-95.17%	0.00	0.00	0.00
Gov Contracts 2016	14,745.00	1,000.00	13,745.00	1,374.5%	1,725.00	9,500.00	-7,775.00
Gov Contracts 2017	0.00	0.00	0.00	0.0%	11,650.00	0.00	11,650.00
Redemption Fees - Bailouts	2,400.00	1,991.00	409.00	20.54%	205.00	455.00	-250.00
Store purchase	835.00	1,474.00	-639.00	-43.35%	70.00	140.00	-70.00
Surrender Fees	8,730.00	4,332.00	4,398.00	101.52%	880.00	866.00	14.00
Total GENERAL/SHELTER INCOME	87,716.05	71,029.92	16,686.13	23.49%	18,172.00	31,342.05	-13,170.05
Interest Income	14.44	5.21	9.23	177.16%			
MEMBER							
Membership Dues	50.00	756.00	-706.00	-93.39%	50.00	50.00	0.00
Total MEMBER	50.00	756.00	-706.00	-93.39%	50.00	50.00	0.00
Total Income	338,133.49	329,942.20	8,191.29	2.48%	44,985.65	65,009.43	-20,023.78

Iowa County Humane Society Profit and Loss	Jan - Dec 16	Jan - Dec 15	\$ Change	% Change	Jan - Feb 17	Jan - Feb 16	\$ Change
Gross Profit	338,133.49	329,942.20	8,191.29	2.48%	44,985.65	65,009.43	-20,023.78
Expense							
Awards and Grants	0.00	686.95	-686.95	-100.0%	0.00	0.00	0.00
BUILDING							
Building Repairs/Maintenance	14,389.72	29,151.71	-14,761.99	-50.64%	1,068.84	5,246.82	-4,177.98
Electricity	9,651.42	10,509.70	-858.28	-8.17%	3,916.54	2,803.89	1,112.65
Insurance Building/Vehicles	3,927.00	3,835.50	91.50	2.39%	553.00	966.25	-413.25
Kennels	1,292.32	1,830.60	-538.28	-29.41%	1,905.00	0.00	1,905.00
Mortgage Interest	16,554.63	16,070.08	484.55	3.02%	2,785.13	2,714.39	70.74
Pest Control	335.00	0.00	335.00	100.0%	80.00	0.00	80.00
Rent	150.00	150.00	0.00	0.0%	0.00	0.00	0.00
Safety	66.00	118.35	-52.35	-44.23%	219.25	66.00	153.25
Trash Removal	1,570.40	1,506.60	63.80	4.24%	262.70	256.90	5.80
Water & Sewer	2,391.36	2,379.68	11.68	0.49%	444.74	435.30	9.44
Total BUILDING	50,327.85	65,552.22	-15,224.37	-23.23%	11,235.20	12,489.55	-1,254.35
Business Expenses							
Business Registration Fees	20.00	0.00	20.00	100.0%	0.00	0.00	0.00
Total Business Expenses	20.00	0.00	20.00	100.0%	0.00	0.00	0.00
Finance Charges	28.00	64.11	-36.11	-56.33%	7.00	7.00	0.00
FUNDRAISING							
Advertising	0.00	520.00	-520.00	-100.0%	0.00	0.00	0.00
Bake Sale	0.00	188.40	-188.40	-100.0%	0.00	0.00	0.00
Bucky Book	207.00	713.00	-506.00	-70.97%	0.00	0.00	0.00
Chili Fundraiser	0.00	667.61	-667.61	-100.0%	0.00	0.00	0.00
Copies/Printing	2,762.85	3,498.46	-735.61	-21.03%	0.00	1,843.39	-1,843.39
Furry 5K Run/Walk	0.00	993.28	-993.28	-100.0%	0.00	0.00	0.00
Garage Sale	18.60	0.00	18.60	100.0%	0.00	0.00	0.00
Lands' End Food Booth	95.75	386.22	-290.47	-75.21%	0.00	0.00	0.00
Misc. Event Supplies	17.65	376.15	-358.50	-95.31%	0.00	0.00	0.00
Packer Event	6,881.80	0.00	6,881.80	100.0%	0.00	0.00	0.00
Paint Nite	244.49	255.60	-11.11	-4.35%	0.00	164.00	-164.00
Pennies for Paws	0.00	0.00	0.00	0.0%	100.52	0.00	100.52
Permits/Licensing Fees	25.00	25.00	0.00	0.0%	0.00	0.00	0.00
Photo Sale	0.00	576.04	-576.04	-100.0%	0.00	0.00	0.00
Plant Sale	0.00	411.39	-411.39	-100.0%	0.00	0.00	0.00
Postage-Fundraising	1,110.74	880.02	230.72	26.22%	0.00	428.76	-428.76
Store	122.11	437.84	-315.73	-72.11%	0.00	122.11	-122.11
Total FUNDRAISING	11,485.99	9,929.01	1,556.98	15.68%	100.52	2,558.26	-2,457.74
GENERAL/SHELTER EXPENSES							
Accounting	936.97	775.98	160.99	20.75%	276.97	0.00	276.97
Advertising/Promotions	0.00	82.15	-82.15	-100.0%	0.00	0.00	0.00
Association Memberships	150.00	200.00	-50.00	-25.0%	50.00	0.00	50.00
Bank Service Fees	850.26	1,032.30	-182.04	-17.63%	139.68	101.69	37.99
Cleaning Supplies	93.85	151.97	-58.12	-38.24%	0.00	14.85	-14.85
Computer Service	50.00	616.00	-566.00	-91.88%	0.00	0.00	0.00
Copies/Printing	0.00	105.71	-105.71	-100.0%	0.00	0.00	0.00
Culligan Water	47.25	87.75	-40.50	-46.15%	6.75	13.50	-6.75
Employee Relations	1,400.00	1,434.91	-34.91	-2.43%	0.00	0.00	0.00
Humane Officer	910.56	2,019.00	-1,108.44	-54.9%	0.00	50.16	-50.16
Insurance-Worker's Comp	4,515.00	3,960.00	555.00	14.02%	0.00	0.00	0.00
Iowa County Loan Interest	1,677.05	1,788.17	-111.12	-6.21%	268.31	287.37	-19.06
Kennel Supplies	509.80	1,018.31	-508.51	-49.94%	227.55	96.24	131.31
Office Equipment Purchases	0.00	414.43	-414.43	-100.0%	0.00	0.00	0.00
Office Printer supplies	0.00	1,442.92	-1,442.92	-100.0%	0.00	0.00	0.00
Office Supplies	1,560.21	1,677.22	-117.01	-6.98%	341.26	144.57	196.69
PayPal Fee	622.24	243.52	378.72	155.52%	-0.02	10.02	-10.04
Permits/Gov't Fees	144.03	210.00	-65.97	-31.41%	0.00	0.00	0.00
Petty Cash	10.00	0.00	10.00	100.0%	0.00	0.00	0.00
Phone/Internet	2,266.79	2,261.41	5.38	0.24%	393.14	383.76	9.38

Iowa County Humane Society Profit and Loss	Jan - Dec 16	Jan - Dec 15	\$ Change	% Change	Jan - Feb 17	Jan - Feb 16	\$ Change
Postage	626.69	696.15	-69.46	-9.98%	96.00	198.84	-102.84
Repairs/Maintenance	965.18	1,252.00	-286.82	-22.91%	615.00	420.00	195.00
Shelter Expenses	3,526.13	3,050.61	475.52	15.59%	570.70	497.48	73.22
Staff Training	499.60	30.00	469.60	1,565.33%	0.00	0.00	0.00
Taxes-Sales/Real Estate/Income	0.00	0.00	0.00	0.0%	0.00	0.00	0.00
Vanco Fees	463.84	518.78	-54.94	-10.59%	74.26	96.92	-22.66
Vehicle/Gas Expense	408.63	453.59	-44.96	-9.91%	8.79	229.50	-220.71
Total GENERAL/SHELTER EXPENSES	22,234.08	25,522.88	-3,288.80	-12.89%	3,068.39	2,544.90	523.49
KENNEL - CATS							
Cat Food	1,501.02	2,171.86	-670.84	-30.89%	197.81	451.64	-253.83
Crates/Housing	400.84	693.50	-292.66	-42.2%	0.00	400.84	-400.84
Litter	632.32	836.64	-204.32	-24.42%	0.00	21.00	-21.00
Medical Supplies	242.77	446.67	-203.90	-45.65%	216.66	133.01	83.65
Medicine	1,733.61	2,181.33	-447.72	-20.53%	502.47	61.10	441.37
Vaccinations	553.51	2,626.68	-2,073.17	-78.93%	129.00	199.51	-70.51
Veterinary Expenses	15,246.82	12,120.98	3,125.84	25.79%	1,897.66	3,093.52	-1,195.86
Total KENNEL - CATS	20,310.89	21,077.66	-766.77	-3.64%	2,943.60	4,360.62	-1,417.02
KENNEL - DOGS							
Dog Food	503.94	775.67	-271.73	-35.03%	84.10	81.49	2.61
Medical Supplies	775.58	344.41	431.17	125.19%	140.35	241.61	-101.26
Medicine - Dogs	2,104.92	1,050.45	1,054.47	100.38%	541.13	517.23	23.90
MOD Squad	0.00	211.00	-211.00	-100.0%	166.55	0.00	166.55
Vaccinations - Dogs	150.00	615.86	-465.86	-75.64%	18.00	42.00	-24.00
Veterinary Expenses - Dogs	4,975.15	4,696.21	278.94	5.94%	863.54	1,218.34	-354.80
Total KENNEL - DOGS	8,509.59	7,693.60	815.99	10.61%	1,813.67	2,100.67	-287.00
OUTREACH							
Advertising	480.07	523.80	-43.73	-8.35%	37.36	97.96	-60.60
Booth/Table Rental	30.00	0.00	30.00	100.0%	0.00	30.00	-30.00
Copies/Printing	0.00	166.98	-166.98	-100.0%	0.00	0.00	0.00
Low Cost Spay/Neuter	990.00	380.00	610.00	160.53%	0.00	780.00	-780.00
Office Supplies	0.00	22.99	-22.99	-100.0%	0.00	0.00	0.00
Total OUTREACH	1,500.07	1,093.77	406.30	37.15%	37.36	907.96	-870.60
PAYROLL EXPENSES							
Garnishment	1,965.99	0.00	1,965.99	100.0%	397.06	0.00	397.06
Payroll Expenses	185,049.36	167,554.38	17,494.98	10.44%	31,222.45	35,798.73	-4,576.28
Wi Unemploy Insurance Tax	50.00	0.00	50.00	100.0%	0.00	0.00	0.00
Total PAYROLL EXPENSES	187,065.35	167,554.38	19,510.97	11.65%	31,619.51	35,798.73	-4,179.22
Total Expense	301,481.82	299,174.58	2,307.24	0.77%	50,825.25	60,767.69	-9,942.44
Net Ordinary Income	36,651.67	30,767.62	5,884.05	19.12%	-5,839.60	4,241.74	-10,081.34
Net Income	36,651.67	30,767.62	5,884.05	19.12%	-5,839.60	4,241.74	-10,081.34

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Iowa County Humane Society A/P Aging Summary As of March 10, 2017

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
MWI Vet Supply	34.61	0.00	0.00	0.00	0.00	34.61
TOTAL	34.61	0.00	0.00	0.00	0.00	34.61
Monthly Mortgage Payment	2,191.64					2,191.64
Iowa County Treasurer Loan Payment	329.98					329.98
Estimated Monthly Payroll & Taxes	16,942.00					16,942.00
Extended Total	19,498.23	-	-	-	-	19,498.23